



March 10, 2020

As a global leader in the Personal Protective Equipment (PPE) market, Protective Industrial Products (PIP®) is committed to providing customers high quality, industrial-grade products that protect workers in harsh environments. Over the past year, PIP® has made deep investments in our global supply chain infrastructure to create geographic diversity to effectively navigate global trade and supply challenges. We believe this diversification coupled with enhanced capabilities in our US-based manufacturing and logistics facilities have positioned us well to navigate the current market difficulties.

To date, PIP® has experienced minimal impact in our ability to service customers due to the Coronavirus outbreak. While certain high demand product areas such as N95 disposable masks and disposable apparel have supply limitations, our team has built a sizable inventory position in excess of \$100,000,000 across a broad spectrum of product categories to ensure quick delivery can be provided.

We believe this investment reinforces our commitment, as a manufacturing partner, to ensure products are available when needed to keep workers safe and productive. Furthermore, we will take swift action when market dynamics change to ensure we deliver against this promise.

Your PIP® Sales Representative can help you to understand our current inventory positions and assist you in planning for any event-driven demand changes.

We appreciate your continued support of PIP® and look forward to becoming the supplier of choice for all your PPE needs.

Sincerely,

A handwritten signature in black ink that reads "John Romano".

John Romano
Chief Commercial Officer
Protective Industrial Products



FOLLOW US:



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